

Six Important Hiring Lessons

Chapter 5: Business

When you get to the point where the influx of new clients and customers outpaces your ability to keep up, no matter how you prioritize, you may need to consider building a hiring capability.

Here are some of the lessons I learned going from two team members to 120.

LESSON 1

Don't hire until it hurts.

LESSON 2

Get clear on exactly what you need and hire for that.

LESSON 3

Get some help with recruiting.

LESSON 4

Put less stock in interviews, more in assessments.

LESSON 5

The hurting doesn't stop once you hire.

LESSON 6

You don't have to become a manager, executive, or leader.

These activities and worksheets are taken from the book **Change Maker**: Turn your passion for health and fitness into a powerful purpose and a wildly successful career by John Berardi, PhD.

Check it out at: www.changemakeracademy.com/book